

## Bar Cost Analysis



Wk Ended	Sales	Liquor Cost	%	Sales	Coolers Cost	%	Sales	Wine Cost	%	Sales	Beer Cost	%	Sales	Draft Cost	%	Total Sales	Cost	%	Difference
17/10/05	\$ 4,873.61	\$ 1,068.56	21.93%	\$ 53.91	\$ 25.38	47.08%	\$2,189.18	\$ 773.18	35.32%	\$ 4,106.71	\$ 1,516.40	36.92%	\$ 11,306.89	\$ 4,569.70	40.42%	\$ 22,530.30	\$ 7,953.22	35.30%	-\$ 168.10
29 days	<b>Theo Cost</b>	\$ 949.95	19.49%		\$ 25.38	47.08%		\$ 894.19	40.85%		\$ 1,531.21	37.29%		\$ 4,384.39	38.78%		\$ 7,785.12	34.55%	-0.75%
23/10/05	\$ 1,000.85	\$ 196.50	4.03%	\$ 5.99	\$ 8.84	16.40%	\$ 367.79	\$ 88.36	4.04%	\$ 963.92	\$ 366.96	8.94%	\$ 2,452.45	\$ 865.82	7.66%	\$ 4,791.00	\$ 1,526.48	31.86%	\$ 123.33
6 days	<b>Theo Cost</b>	\$ 183.50	3.77%		\$ 2.82	5.23%		\$ 153.28	7.00%		\$ 358.73	8.74%		\$ 951.48	8.42%		\$ 1,649.81	34.44%	2.57%
<b>YTD</b>	\$ 5,874.46	\$ 1,265.06	21.5%	\$ 59.90	\$ 34.22	57.1%	\$2,556.97	\$ 861.54	33.7%	\$ 5,070.63	\$ 1,883.36	37.1%	\$ 13,759.34	\$ 5,435.52	39.5%	\$ 27,321.30	\$ 9,479.70	34.7%	-\$ 44.77
	<b>Theo</b>	\$ 1,133.45	19.3%	\$ -	\$ 28.20	47.1%		\$ 1,047.47	41.0%		\$ 1,889.94	37.3%		\$ 5,335.87	38.8%		\$ 9,434.93	34.5%	-0.16%

Hi

We have corrected the draft errors from previous period - you will see that you were only out .75% on the previous report after the corrections - much better!

Current report - you are actually under - seem to have grown some product - Bombay Gin & Cherry Brandy .9 each, Peach .1, Wyndhams Merlot for 3 bottles & Cab Sauv for 2 bottles ?? We have one SAQ purchase for the week for \$400 -

In addition - an entry for Peron White wine 2.8 bottles - no idea what this is, or where it came from ??

Must either be a petty cash purchase, or product that was missed on previous counts...

I have identified the precise cost on every item - we can review all of the high cost ones & hopefully, make some pro-active changes to reduce cost - increase sales!

Rick

**This summary report provides a quick overview of cost by category & total cost - all compared to ideal cost**

**It is also used to provide notes relating to the current period inventory - either for clarification or follow up.**

6 day period ending  
10/23/5



Summary Report

GENERAL INFORMATION

Act. Cost of Goods	\$1,946.53	40.63%	Sales Reported	\$4,791.00	100%	Inventory Value	\$ 3,951.51
Ideal Cost of Goods	\$1,649.25	34.42%	Sales Calculated	\$4,791.00	100%	Year-To-Date Sales	\$ 187,874.49
Net Variance	(\$297.28)	-6.20%	Sales Variance	\$0.00	0		

Name of Item	Inv Unit	Actual Usage (Units)	Ideal Usage (Units)	VARIANCE in Units	in Dollars	% Sales	Days L	Beginning Inv (Units)	Purchases in Inv Units	Ending Inv (Units)	Cost per Inv Unit	Inventory Ending Value	Refer
<b>Top 15 Overused</b>													
HOUSE RED	20LITR	0.8	0.46	0.34	\$53	1.1	9	1	1	1.2	\$155.48	\$186.58	82529
JOSE CUERV	750 ML	2	0.57	1.43	\$44	0.9	15	4	3	5	\$31.02	\$155.10	451161
SAMBUCCA	750 ML	1	0	1	\$19	0.4	0	0	1	0	\$19.02	\$0.00	323972
JAGERMEIST	750 ML	0.4	0	0.4	\$11	0.2	19.5	1.7	0	1.3	\$26.73	\$34.75	1052
BLUE LIGHT	BOTTLE	82	77	5	\$7	0.1	2.9	73	48	39	\$1.40	\$54.39	1071
SOL	BOTTLE	60	57	3	\$6	0.1	5.2	112	0	52	\$2.04	\$106.28	1080
ABSOLUT CO	BOTTLE	2	0	2	\$6	0.1	36	14	0	12	\$3.01	\$36.12	2997
TRIPLE SEC	750 ML	0.6	0.3	0.3	\$5	0.1	20	2.6	0	2	\$18.41	\$36.82	1000
KAHLUA	1.14L	0.3	0.14	0.16	\$5	0.1	8	0.7	0	0.4	\$31.95	\$12.78	1092
SAUZA EXTR	1.14L	0.1	0	0.1	\$4	0.1	6	0.2	0	0.1	\$44.70	\$4.47	2002
KOKANEE	BOTTLE	6	1	5	\$4	0.1	32	38	0	32	\$0.80	\$25.64	2300
CRM WHT	750 ML	0.2	0	0.2	\$4	0.1	15	0.7	0	0.5	\$19.33	\$9.67	1026
BRANDY 750	750 ML	0.2	0	0.2	\$4	0.1	3	0.3	0	0.1	\$18.67	\$1.87	1994
RUM CAP750	750 ML	0.2	0	0.2	\$4	0.1	6	0.4	0	0.2	\$18.15	\$3.63	3071
JACK DANIE	1.14L	0.1	0.03	0.07	\$3	0.1	30	0.6	0	0.5	\$34.92	\$17.46	1041
					\$179	3.7							

Top 5 Underused

STELLA 30L	30LTR	0.5	0.94	-0.44	(\$66)	-1.4	0	0.5	0	0	\$151.12	\$0.00	873
WYN MERLOT	750 ML	-3	0	-3	(\$49)	-1.0	14	4	0	7	\$16.43	\$115.01	2998
WYNDHAM BI	750 ML	-2	0	-2	(\$33)	-0.7	12	2	0	4	\$16.42	\$65.68	2999
HOUSE WHT	4LTR	0.9	1.75	-0.85	(\$30)	-0.6	20.7	4	0	3.1	\$35.18	\$109.06	1018
BRANDY CHR	750 ML	-0.9	0.2	-1.1	(\$22)	-0.5	-8	0.3	0	1.2	\$19.89	\$23.87	1151
					(\$200)	-4.2							

At a glance - total actual cost, theoretical cost, variance, sales, and ending inventory value

Highlights the items with the highest variance between actual use and theoretical use.

6 day period ending  
10/23/ 5



ITEM GROUP SUMMARY REPORT

Name of Group	Actual Usage Dollars	% Sales	Ideal Usage Dollars	% Sales	Change in Dollars	% Sales	Purchases This Period	Inventory Ending Value
<b>LIQUOR</b>								
RYE	\$9.30	0.19	\$9.33	0.19	(\$0.02)	0	\$31.01	\$73.54
IRISH WHISKEY	\$2.60	0.05	\$0.00	0	\$2.60	0.05	\$0.00	\$40.85
SCOTCH	\$0.00	0	\$0.87	0.02	(\$0.87)	-0.02	\$0.00	\$139.68
BOURBON	\$3.49	0.07	\$0.88	0.02	\$2.62	0.05	\$0.00	\$17.46
GIN	(\$16.56)	-0.35	\$2.76	0.06	(\$19.32)	-0.4	\$0.00	\$63.41
RUM	\$42.87	0.89	\$42.79	0.89	\$0.09	0	\$53.66	\$85.51
VODKA	\$33.14	0.69	\$47.34	0.99	(\$14.20)	-0.3	\$25.49	\$114.24
TEQUILA	\$66.51	1.39	\$47.76	1	\$18.75	0.39	\$93.06	\$296.01
BRANDY & COGNAC	\$3.73	0.08	\$0.00	0	\$3.73	0.08	\$0.00	\$18.88
APERITIFS & PORTS	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$34.38
LIQUERS	\$51.41	1.07	\$31.78	0.66	\$19.63	0.41	\$66.04	\$598.49
	\$196.50	4.1	\$183.50	3.83	\$13.00	0.27	\$269.26	\$1,482.45
<b>COOLERS</b>								
	\$8.84	0.18	\$2.82	0.06	\$6.02	0.13	\$0.00	\$146.52
<b>WINE</b>								
DOMESTIC WHITE WINE	\$31.66	0.66	\$61.57	1.29	(\$29.90)	-0.62	\$0.00	\$109.06
IMPORTED WHITE WINE	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00
DOMESTIC RED WINE	\$124.38	2.6	\$70.97	1.48	\$53.42	1.11	\$155.48	\$186.58
IMPORTED RED WINE	(\$67.69)	-1.41	\$20.75	0.43	(\$88.44)	-1.85	\$0.00	\$236.24
ICE & FLAVORED WINE	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00
CHAMPAGNE	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0.00
	\$88.36	1.84	\$153.28	3.2	(\$64.92)	-1.36	\$155.48	\$531.87
<b>BOTTLED BEER</b>								
DOMESTIC BEER	\$201.36	4.2	\$197.35	4.12	\$4.01	0.08	\$133.88	\$470.37
PREMIUM BEER	\$25.94	0.54	\$25.94	0.54	\$0.00	0	\$0.00	\$173.82
IMPORTED BEER	\$141.57	2.95	\$135.44	2.83	\$6.13	0.13	\$0.00	\$283.10
STRONG BEER	(\$1.90)	-0.04	\$0.00	0	(\$1.90)	-0.04	\$0.00	\$89.50
BEER NON-ALCOHOLIC	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$49.49
	\$366.96	7.66	\$358.73	7.49	\$8.23	0.17	\$133.88	\$1,066.26
<b>DRAFT BEER</b>								
DOMESTIC DRAFT BEER	\$790.26	16.49	\$809.81	16.9	(\$19.55)	-0.41	\$0.00	\$724.41
IMPORTED DRAFT BEER	\$75.56	1.58	\$141.68	2.96	(\$66.12)	-1.38	\$0.00	\$0.00
	\$865.82	18.07	\$951.48	19.86	(\$85.67)	-1.79	\$0.00	\$724.41

**A complete summary, by alcohol category - actual dollar value used, ideal useage and variance, a purchase recap and an inventory extension.**

6 day period ending  
10/23/ 5

ITEM USE REPORT



Name of Item	Inv Unit	Actual Usage (Units)	Ideal Usage (Units)	VARIANCE in Units	in Dollars	% Sales	Days Left	Beginning Inv (Units)	Purchases in Inv Units	Ending Inv (Units)	Cost per Inv Unit	Inventory Ending Value	Refer
Subgroup: <125> Gin													
BEEFEATER	1.14L	6.29	4.65	1.64	\$45	0	54	1	6	0.71	\$27.53	\$19.55	2005
BOMBAY GIN	750 ML	0.9	0	0.9	\$19	-0.4	-12	0.9	0	0	\$21.46	\$0.00	1107
GORDON GIN	1.14L	0.45	0.45	0	\$0	0	0	1.3	1	1.85	\$26.40	\$48.84	979
Subgroup Total		\$204.35	\$139.89	\$64		-0.4			\$191.58			\$68.39	
Subgroup: <135> VODKA													
ABSOLUT	750 ML	0	0	0	\$0	0 *****		0.7	0	0.7	\$22.07	\$15.45	853
INFERNO	750 ML	0	0	0	\$0	0 *****		0.8	0	0.8	\$34.28	\$27.42	1109
VODK KAMOU	1.14L	1.3	1.86	-0.56	(\$14)	-0.3	12.9	3.1	1	2.8	\$25.49	\$71.37	90456
Subgroup Total		\$33.14	\$47.34	(\$14)		-0.3			\$25.49			\$114.24	
Subgroup: <305> DOMESTIC BEER													
BUD LIGHT	BOTTLE	0	0	0	\$0	0 *****		45	0	45	\$1.40	\$62.76	1068
BUDWEISER	BOTTLE	19	19	0	\$0	0	13.6	14	48	43	\$1.40	\$59.97	2068
COORS LITE	BOTTLE	0	0	0	\$0	0	0	0	0	0	\$1.34	\$0.00	1055
KOKANEE	BOTTLE	6	1	5	\$4	0.1	32	38	0	32	\$0.80	\$25.64	2300
BLUE DRY	BOTTLE	0	0	0	\$0	0 *****		46	0	46	\$1.40	\$64.15	1032
BLUE LIGHT	BOTTLE	82	77	5	\$7	0.1	2.9	73	48	39	\$1.40	\$54.39	1071
LABATT 50	BOTTLE	0	0	0	\$0	0 *****		46	0	46	\$1.40	\$64.15	1035
BLUE	BOTTLE	26	31	-5	(\$7)	-0.1	17.8	103	0	77	\$1.40	\$107.38	1066
MOLSON EXP	BOTTLE	14	14	0	\$0	0	9.9	37	0	23	\$1.39	\$31.93	5000
Subgroup Total		\$201.36	\$197.35	\$4		0.1			\$133.88			\$470.37	

The item use report displays actual use vs. theoretical use of every single item. At a glance you can determine how much of each product is missing, and each category is summarized by dollar cost - both actual and ideal.

6 day period ending  
10/23/ 5



**PRODUCT CONTRIBUTION SUMMARY**

Abbreviation of Product	Selling Price	Ideal Cost	Gross Margin	Ideal Food Cost %	Sold this Period	Sold Year to Date	Avg per Day	Total Dollars Sold	Ideal Contribution	% of Total Sales	% of Gross Contrb	Index	Rank
<b>Top 15 Contributors</b>													
BLUE 20OZ	\$4.99	\$1.84	\$3.15	36.91	164	922	15	\$818.36	\$516.27	17.08	16.24	P00126	1
KEITH 20OZ	\$5.25	\$2.00	\$3.25	38.04	110	709	11	\$577.50	\$357.83	12.05	11.26	P00134	2
BLUE LIGHT	\$3.99	\$1.40	\$2.60	34.96	77	326	5	\$307.23	\$199.82	6.41	6.29	P00122	3
SOL	\$4.99	\$2.04	\$2.95	40.96	57	322	5	\$284.43	\$167.92	5.94	5.28	P00110	4
MARGARITA	\$6.99	\$0.91	\$6.08	13.06	24	183	3	\$167.76	\$145.85	3.5	4.59	P00094	5
MICK'S 20Z	\$5.25	\$2.11	\$3.14	40.27	43	177	3	\$225.75	\$134.85	4.71	4.24	P00130	6
DAIQUIRI	\$6.97	\$1.35	\$5.63	19.3	21	121	2	\$146.37	\$118.13	3.06	3.72	P00095	7
KEITH PITC	\$15.75	\$5.99	\$9.76	38.03	11	68	1	\$173.25	\$107.36	3.62	3.38	P00128	8
WINE GLASS	\$4.99	\$1.22	\$3.77	24.49	24	130	2	\$119.76	\$90.43	2.5	2.85	P00100	9
STELLA 20Z	\$5.65	\$2.58	\$3.07	45.59	28	110	3	\$158.20	\$86.07	3.3	2.71	P00163	10
BLUE	\$3.99	\$1.40	\$2.60	34.96	31	118	2	\$123.69	\$80.45	2.58	2.53	P00115	11
BLUE PITCH	\$13.99	\$5.53	\$8.46	39.51	9	66	1	\$125.91	\$76.17	2.63	2.4	P00127	12
STELLA PIT	\$15.99	\$7.73	\$8.26	48.33	9	58	1	\$143.91	\$74.36	3	2.34	P00129	13
SEABREEZE	\$5.99	\$1.46	\$4.53	24.32	15	51	1	\$89.85	\$68.00	1.88	2.14	P00042	14
BLOODY CAE	\$5.99	\$0.97	\$5.02	16.21	13	69	1	\$77.87	\$65.25	1.63	2.05	P00036	15
<b>Totals:</b>	<b>\$5.57</b>	<b>\$1.97</b>	<b>\$3.60</b>	<b>35.34</b>	<b>636</b>	<b>3430</b>	<b>56</b>	<b>\$3,539.84</b>	<b>\$2,288.74</b>	<b>73.89</b>	<b>72.02</b>		
<b>Bottom 5 Contributors</b>													
ABSINTH	\$7.95	\$3.51	\$4.44	44.1	0	0	0	\$0.00	\$0.00	0	0	P00003	165
COGNAC	\$5.25	\$1.07	\$4.18	20.3	0	1	0	\$0.00	\$0.00	0	0	P00006	164
JOHN BLACK	\$5.99	\$1.41	\$4.58	23.57	0	0	0	\$0.00	\$0.00	0	0	P00007	163
GLENFIDDIC	\$5.25	\$1.39	\$3.86	26.51	0	0	0	\$0.00	\$0.00	0	0	P00008	162
SCOTCH	\$4.50	\$1.86	\$2.64	41.33	0	0	0	\$0.00	\$0.00	0	0	P00009	161
<b>Totals:</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0</b>	<b>0</b>		

**The Product Contribution Summary report displays the top 15 contributors to your gross profit each period, as well as the bottom five -**

**The Best and the Worst - At a glance!**



**PRODUCT CONTRIBUTION REPORT**

Abbreviation of Product	Selling Price	Ideal Cost	Gross Margin	Ideal Food Cost %	Sold this Period	Sold Year to Date	Avg per Day	Total Dollars Sold	Ideal Contribution	% of Total Sales	% of Gross Contrb	Index	Rank
BLUE 20OZ	\$4.99	\$1.84	\$3.15	36.91	164	922	15	\$818.36	\$516.27	17.08	16.24	P00126	1
KEITH 20OZ	\$5.25	\$2.00	\$3.25	38.04	110	709	11	\$577.50	\$357.83	12.05	11.26	P00134	2
BLUE LIGHT SOL	\$3.99	\$1.40	\$2.60	34.96	77	326	5	\$307.23	\$199.82	6.41	6.29	P00122	3
MARGARITA	\$4.99	\$2.04	\$2.95	40.96	57	322	5	\$284.43	\$167.92	5.94	5.28	P00110	4
MICK'S 20Z	\$6.99	\$0.91	\$6.08	13.06	24	183	3	\$167.76	\$145.85	3.5	4.59	P00094	5
DAIQUIRI	\$5.25	\$2.11	\$3.14	40.27	43	177	3	\$225.75	\$134.85	4.71	4.24	P00130	6
KEITH PITC	\$6.97	\$1.35	\$5.63	19.3	21	121	2	\$146.37	\$118.13	3.06	3.72	P00095	7
WINE GLASS	\$15.75	\$5.99	\$9.76	38.03	11	68	1	\$173.25	\$107.36	3.62	3.38	P00128	8
STELLA 20Z	\$4.99	\$1.22	\$3.77	24.49	24	130	2	\$119.76	\$90.43	2.5	2.85	P00100	9
BLUE	\$5.65	\$2.58	\$3.07	45.59	28	110	3	\$158.20	\$86.07	3.3	2.71	P00163	10
BLUE PITCH	\$3.99	\$1.40	\$2.60	34.96	31	118	2	\$123.69	\$80.45	2.58	2.53	P00115	11
STELLA PIT	\$13.99	\$5.53	\$8.46	39.51	9	66	1	\$125.91	\$76.17	2.63	2.4	P00127	12
SEABREEZE	\$15.99	\$7.73	\$8.26	48.33	9	58	1	\$143.91	\$74.36	3	2.34	P00129	13
BLOODY CAE	\$5.99	\$1.46	\$4.53	24.32	15	51	1	\$89.85	\$68.00	1.88	2.14	P00042	14
PINA COLAD	\$5.99	\$0.97	\$5.02	16.21	13	69	1	\$77.87	\$65.25	1.63	2.05	P00036	15
TEQ CUERV	\$5.99	\$0.74	\$5.25	12.37	12	52	1	\$71.88	\$62.99	1.5	1.98	P00031	16
BUDWEISER	\$4.99	\$1.18	\$3.81	23.69	15	36	1	\$74.85	\$57.12	1.56	1.8	P00024	17
BLUE NA LA	\$3.99	\$1.40	\$2.60	34.96	19	79	1	\$75.81	\$49.31	1.58	1.55	P00124	18
BLUE NAC S	\$16.99	\$5.53	\$11.46	32.53	4	14	0	\$67.96	\$45.85	1.42	1.44	P00135	19
EXPORT	\$14.99	\$5.53	\$9.46	36.87	4	16	0	\$59.96	\$37.85	1.25	1.19	P00132	21
BLUE 12OZ	\$3.99	\$1.39	\$2.60	34.79	14	100	2	\$55.86	\$36.43	1.17	1.15	P00120	22
SETT GLASS	\$3.20	\$1.08	\$2.13	33.59	17	83	1	\$54.40	\$36.13	1.14	1.14	P00125	23
SANGRIA GL	\$6.25	\$2.31	\$3.94	36.9	9	48	1	\$56.25	\$35.50	1.17	1.12	P00167	24
RYE	\$4.99	\$1.11	\$3.88	22.26	9	59	1	\$44.91	\$34.91	0.94	1.1	P00106	25
WINE LTR	\$3.59	\$0.78	\$2.81	21.64	12	87	1	\$43.08	\$33.76	0.9	1.06	P00001	26
MICK 60OZ	\$18.99	\$7.77	\$11.22	40.94	3	10	0	\$56.97	\$33.65	1.19	1.06	P00102	27
TEQ GOLD	\$15.75	\$6.34	\$9.41	40.26	3	14	0	\$47.25	\$28.23	0.99	0.89	P00131	28
KEITH'S	\$4.99	\$1.07	\$3.92	21.48	6	26	0	\$29.94	\$23.51	0.62	0.74	P00023	29
STERLING	\$4.25	\$1.60	\$2.65	37.58	8	84	1	\$34.00	\$21.22	0.71	0.67	P00116	30
WHT 1LTR	\$4.25	\$1.65	\$2.60	38.73	8	21	0	\$34.00	\$20.83	0.71	0.66	P00113	31
BLK RUSSIA	\$18.99	\$8.80	\$10.20	46.31	2	2	0	\$37.98	\$20.39	0.79	0.64	P00162	32
1/2 SANGRA	\$5.39	\$1.33	\$4.06	24.66	5	15	0	\$26.95	\$20.31	0.56	0.64	P00058	33
WHT GLASS	\$8.99	\$2.78	\$6.21	30.88	3	21	1	\$26.97	\$18.64	0.56	0.59	P00154	34
SAM BLK	\$4.99	\$1.38	\$3.61	27.7	5	29	1	\$24.95	\$18.04	0.52	0.57	P00160	35
VODKA	\$4.50	\$0.69	\$3.81	15.36	4	9	0	\$18.00	\$15.24	0.38	0.48	P00081	36
CAFE BAIL	\$3.99	\$0.97	\$3.02	24.34	5	21	0	\$19.95	\$15.10	0.42	0.47	P00004	37
BECK'S	\$4.99	\$1.35	\$3.65	26.95	4	6	0	\$19.96	\$14.58	0.42	0.46	P00146	38
BRANDY	\$4.99	\$2.11	\$2.89	42.18	5	32	1	\$24.95	\$14.43	0.52	0.45	P00117	39
BAILEY	\$3.99	\$0.76	\$3.23	19	4	8	0	\$15.96	\$12.93	0.33	0.41	P00015	40
STELLA	\$4.99	\$0.90	\$4.09	17.98	3	3	0	\$14.97	\$12.28	0.31	0.39	P00064	41
SCREWDRIVR	\$4.99	\$2.11	\$2.89	42.18	4	33	1	\$19.96	\$11.54	0.42	0.36	P00111	42
RUM	\$4.29	\$0.97	\$3.32	22.63	3	6	0	\$12.87	\$9.96	0.27	0.31	P00041	43
BLUE MEXI	\$3.99	\$0.67	\$3.32	16.84	3	32	1	\$11.97	\$9.95	0.25	0.31	P00011	44
LONG ISLAN	\$5.99	\$1.43	\$4.56	23.87	2	11	0	\$11.98	\$9.12	0.25	0.29	P00165	45
CAFE B52	\$5.99	\$1.59	\$4.40	26.49	2	3	0	\$11.98	\$8.81	0.25	0.28	P00053	46
	\$4.99	\$1.01	\$3.98	20.32	2	4	0	\$9.98	\$7.95	0.21	0.25	P00147	47

**Product Contribution - The ideal pricing tool - items are ranked by profit dollar contribution - looking at items this way you can zero in on the highest sales items and fine tune their cost to maximize profitability.**

**Quite often, adjusting only two or three prices makes a big difference - this tool shows you which ones to focus on - Allows you to alter prices that matter, without giving your customers the perception that everything has increased.**

**Look at the worst performers - get them off of the menu - make room for the winners.**

**Increased profitability!**

Period ending  
10/23/ 5

Reorder Report



Reorder Quantity for 10/24 through 10/31 based on projected Sales of \$15,000

Name	Vendor Code	Pur Unit	Current Phys Inv	Estimated Need	Minimum Order	Maximum Order	Last Cost	Cost At Min Ord	Cost At Max Ord
Group: <100> LIQUOR									
Subgroup: <105> RYE									
CANADIAN CLUB 750 12YRS		750 ML	0	0.23	1	1	\$29.49	\$29.49	\$29.49
CANADIAN RYE 1.14LTR		1.14L	1.7	0.94	0	0	\$31.01	\$0.00	\$0.00
CROWN ROYAL 1.14 LTR		1.14L	0.6	0.07	0	0	\$34.70	\$0.00	\$0.00
GIBSONS WHISKEY 750		750 ML	0	0.07	1	1	\$22.35	\$22.35	\$22.35
Group		Totals:	\$73.54	\$39.81				\$51.84	\$51.84
Subgroup: <130> RUM									
RUM BACARDI WH 1140		1.14L	0	0.39	1	1	\$25.53	\$25.53	\$25.53
RUM CAPT MORG DARK 750ML		750 ML	0.2	0.04	0	0	\$18.15	\$0.00	\$0.00
RUM CAPT MORG WHT 1.14LT		1.14L	2.1	2.33	1	1	\$26.83	\$26.83	\$26.83
RUM CAPT.MORG.BROWN 1140		1.14L	0	0.1	1	1	\$29.27	\$29.27	\$29.27
RUM DARK HAV/CLUB 1.14 L		1.14L	0.5	0.02	0	0	\$27.72	\$0.00	\$0.00
RUM LAMBS WHITE 1140		1.14L	0	0.39	1	1	\$24.23	\$24.23	\$24.23
RUM MALIBU TROP COCO 750		750 ML	0.6	1.57	1	1	\$19.46	\$19.46	\$19.46
RUM VARADERO AMBRE 1140		1.14L	0	0.61	1	1	\$26.70	\$26.70	\$26.70
Group		Totals:	\$85.51	\$132.97				\$152.02	\$152.02
Subgroup: <220> IMPORTED RED WINE									
BIN 444 750ML		750 ML	0	0.16	1	1	\$16.43	\$16.43	\$16.43
BIN 888 750ML		750 ML	0	2.53	3	3	\$16.43	\$49.29	\$49.29
MERLOT CARMEN CHILI 750		750 ML	0	0.51	1	1	\$12.00	\$12.00	\$12.00
RIO DE PLATA MERLOT 750M		750 ML	0	1.54	2	2	\$10.33	\$20.66	\$20.66
SHIRAZ DELICATO CAL 750M		750 ML	0	2.31	3	3	\$13.46	\$40.38	\$40.38
SHIRAZ LINDEMANS BIN50		750 ML	0	0.7	1	1	\$13.37	\$13.37	\$13.37
WINE CAB/MERLOT 750		750 ML	0	0.68	1	1	\$14.00	\$14.00	\$14.00
WINE CABSUV RED 750		750 ML	0	0.93	1	1	\$9.46	\$9.46	\$9.46
WINE GATO NEGRO 750 RED		750 ML	0	0.67	1	1	\$9.72	\$9.72	\$9.72
WINE SETTLERS COVE 750		750 ML	5	4.24	0	0	\$11.11	\$0.00	\$0.00
WINE TAPEO VALENCIA 750		750 ML	0	0.68	1	1	\$11.89	\$11.89	\$11.89
WINE TORRONTES RES 750ML		750 ML	0	2.66	3	3	\$11.02	\$33.06	\$33.06
WYNDHAM CAB MER 750M		750 ML	7	0.29	0	0	\$16.43	\$0.00	\$0.00
WYNDHAM CAB SAU 750M		750 ML	4	0.13	0	0	\$16.42	\$0.00	\$0.00
WYNDHAM CABSUV 444 750M		750 ML	0	1.18	2	2	\$16.43	\$32.86	\$32.86
Group		Totals:	\$236.24	\$242.35				\$263.12	\$263.12
Subgroup: <405> DOMESTIC DRAFT BEER									
KEITH'S 58.6LTR		KEG	2	4.5	3	3	\$228.08	\$684.24	\$684.24
LABATT'S BLUE 58.6LTR		KEG	1.14	6.05	5	5	\$210.43	\$1,052.15	\$1,052.15
MICK'S RED 30LTR		30LTR	0.23	0.96	1	1	\$123.29	\$123.29	\$123.29

**Based on current physical inventory, historical use, and projected sales - this report tells you exactly how much product to order.**

**Allows you to minimize your inventory and maximize your cash flow - without running out of products**